

September 12, 2009

To Whom It May Concern,

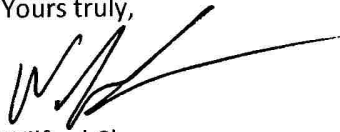
Stefan represented me in the successful sale of my apartment in New Westminster. Throughout the entire time my listing, Stefan demonstrated the endurance and perseverance that is needed of any realtor in a weakened market.

From day one, Stefan arrived highly prepared to answer all of my questions. What impressed me the most was the fact that he always had a detailed market report readily available for my review. This material kept me updated on changes in the market, and allowed me to make informed decisions during our negotiations with several purchasers.

In a slow market, it is difficult not to become discouraged after endless showings to prospective purchasers. However, Stefan always remained upbeat and confident in his ability to find the right purchaser. When other realtors suggested reducing the asking price, Stefan consistently defended my position with supporting market evidence. Stefan never compromised his integrity or loyalty for the sake of earning a commission.

In my opinion, there is no other realtor that provides the same level of service continuously throughout entire process. Stefan listens to his clients' concerns, and actually tailors his performance to the individual needs of each client. Needless to say, he was always reachable by phone or e-mail. Stefan certainly exceeded my high expectations.

Yours truly,

A handwritten signature in black ink, appearing to read 'W. Chan', with a long horizontal flourish extending to the right.

Wilfred Chan