

August 14th, 2009

To whom it may concern,

Stefan sold my West Vancouver apartment in a quick **five days!** Having the right realtor definitely makes all the difference. In my opinion, Stefan is the hardest working and most honest and prepared realtor out there.

Unlike the first unsuccessful and disappointing realtor I had for six months, Stefan was sincerely interested in *my* needs and shared his thorough tactics to ensure a quick sale. I, like many sellers in the slow market, was feeling disheartened and unhappy with real estate commissions going to realtors who only were interested in the money. Stefan turned my fears and misery into a positive experience. He was definitely worth the commission money.

Stefan stands head and shoulders above the rest of West Vancouver's real estate professionals. He not only takes the time to listen and understand his client's needs, he partners with them every step of the process. I have never had anyone communicate with me as effectively as Stefan.

A few short hours after my first call to him, he had created a package of data that was nothing short of amazing and impressive. He had stayed up late to put it together in the middle of tending to one of his existing sales. His in-depth knowledge of market conditions, valuations, inventory, and the area, combined with his realistic recommendations allowed me to make the right selling choices in these difficult market conditions. His level of service and follow-through is beyond the expected. He demonstrated creative and astute marketing/selling skills and always solved any problems that came up. He actually saved the sale when it had fallen apart. It was quite remarkable!

Stefan went above and beyond my expectations with his resourcefulness, positivity, expertise, and great people skills. He is passionate and applies such sincerity and integrity. Above all, he gets the job done right for you.

Penny Christie