February 4, 2007

## TO WHOM IT MAY CONCERN

## Re: Realtor, Stefan Gerber

For anyone considering selling or buying a home, I highly recommend signing with Stefan Gerber.

Until we met Stefan, we were determined to sell our home privately, and had refused the help of several other realtors. However, Stefan's presentation and professionalism, along with his experience, convinced us he could do more for us than we could do for ourselves.

Signing up with Stefan was definitely worthwhile. I was amazed at how fast and efficiently he proceeded with the process. He answered our calls and emails almost instantaneously, problem solved, and kept us informed every step of the way. I would give him an A+ in communication skills!

Within a day or two of our signing with him, Stefan had photographed and "multiple listed" our home on the Internet. Within a week he had contacted many realtors and prospective buyers, and held an open house that yielded multiple bidders. Contracts for Purchase and Sale and counter-offers, at above market value, were speedily executed. Completion and possession were concluded before the end of the month.

Stefan saved us a tremendous amount of time, effort, and stress; and we undoubtedly netted more profit than if we had sold privately.

We couldn't have wished for better!

Sincerely,

Joan Schafer

Office Administration Instructor, Faculty of Commerce and Business Douglas College